

Katie S. Martin April 25<sup>th</sup>, 2022



Serve as a resource for the charitable food system to:

- Increase access to healthy food
- Address root causes of hunger
- Identify best practices to reduce food insecurity
- Promote a paradigm shift towards long-term solutions to hunger
  - Monthly newsletters
- Offerings:
- Wednesday Webinar series
- Consulting services with a flexible fee structure

Visit <u>foodshare.org/Institute</u> to sign up for our updates!



New Tools to End Hunger

KATIE S. MARTIN

"Your book brings things that we have been talking about for years into focus and gives us some actionable steps that we can take to empower our community around hunger solutions." Sarah Harpster, Advocacy Coordinator, Hunger Solutions, New Hampshire

*"The book educates as it inspires."* – Food Bank News



# **Scarcity Mentality**

### Individuals:

- There isn't enough ... food, money, time, support.
- Coping strategies, focus on today.

#### **Organizations**:

- There isn't enough ... food, money, time, volunteers, space, equipment.
- There are so many people in need ... We should just focus on providing food.
- Coping strategies: no planning, no evaluation

# Abundance Mindset



Focus on strengths and assets

Letting go of egos and competition

There are plenty of resources and good ideas to go around

Reimagined Resiliency!

# Defining the Problem Solutions

#### Not enough food Collect and distribute more food



### Focus on **Efficiency**

# Defining the Problem Solutions

Hunger is a complex problem



Holistic, coordinated responses

- Stagnant wages
- Underemployment
- Lack of access to healthy food
- Unaffordable health insurance
- Lack of affordable housing
- Systemic inequalities
- Structural racism

- Policy & advocacy
- Collaborations & new partners
- Healthy, nutritious food
- Including those with lived experience
- Evaluating what works
- Measuring <u>Outcomes</u>

**Efficiency** ≠ **Effectiveness** 

## **Key Themes**

We're doing good work, **but we can do better**. We can dream bigger and aim higher.



# **Paradigm Shift**

Building capacity in food programs to more effectively address the root causes of hunger. The Institute partners with programs to promote:

# CULTURECHOICECONNECTIONImage: Start St

#### **BECAUSE IT TAKES MORE THAN FOOD TO END HUNGER**



# **Thought Exercise**

Think about your best/worst customer experiences.Why was it good/bad?

Think about your favorite place to shop for food.

- How are you treated?
- What do you feel?
- What do you see?

## What creates the guest experience?



# The Language we use

- Strength-based
- Welcoming signage
- Intake process
- Person-centered
- Customers, guests, neighbors
- Use the languages spoken by your guests
- Reducing stigma





## Survey of 1,000 Connecticut Residents, spring 2021



## Things to Consider:

Hours of Operation and Wait Times



... We can do better

# **Continuum of Offering Choice**



Food pantry designed like a mini supermarket. Guests select and touch their own food OR can order online like a grocery store.

Full

# Benefits of Client Choice

- Increases dignity
- Reduces food waste
- Tailored to clients' needs and desires
- Reduces stigma
- Places our customers/guests first
- Builds equity
- Opportunities to build community
- Reduces barriers between giver and receiver
- Hybrid models in response to COVID

#### ... We can do better





# Promoting Health Equity

- Increasing access to healthy perishables
- Local produce from BIPOC farmers
- Culturally preferred and meaningful food
- Creating "nudges" for healthy behavior



# Supporting Wellness at Pantries Created in 2016

- Simple
- Intuitive
- Transparent
- Capture all food groups found in food pantries
- Create "nudges" for healthy behavior

Martin, K., Wolff, M., Callahan, K. & Schwartz, M. (2018). Supporting Wellness at Pantries: Development of a Nutrition Stoplight System for Food Banks and Food Pantries. *J Acad Nutr Diet*. https://doi.org/10.1016/j.jand.2018.0 3.003







| FOOD CATEGORY                       | CHOOSE OFTEN                                                             |                                                                                   |                                                                                                   | CHOOSE SOMETIMES                                |               |                                           | CHOOSE RARELY       |                  |                                         |
|-------------------------------------|--------------------------------------------------------------------------|-----------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------|-------------------------------------------------|---------------|-------------------------------------------|---------------------|------------------|-----------------------------------------|
|                                     | SATURAJED                                                                | SODIUM                                                                            | ADDED<br>SUGARD                                                                                   | SATURATED<br>FAT                                | SODRM         | ADDED SUGARS*                             | SATURATED           | SODUM            | ADDES                                   |
| Fruits and<br>Vegetables            | \$29                                                                     | \$250<br>mg                                                                       | Og<br>(s12g<br>for Total<br>Sogario                                                               | 100% juice and plain dried fruit<br>are yellow. |               |                                           |                     | ation            |                                         |
|                                     |                                                                          |                                                                                   |                                                                                                   | a2.5 g                                          | 231-<br>479mg | 1-Ilig<br>(13-23g<br>for Total<br>Sugars) | a2.5g               | ≈480vou          | G224 of<br>Tor Tota<br>Sizears          |
| Grains                              | First ingredient must be whole<br>gran AND meet following<br>thresholds: |                                                                                   |                                                                                                   | 2250                                            | 231-          | 7-11a                                     | 1254                | SANDERT          | 100                                     |
|                                     | #2g                                                                      | £230mg                                                                            | 46g                                                                                               | 22.59                                           | 479mg         | 1.00                                      |                     | Contractor.      |                                         |
| Protein                             | \$20                                                                     | s230mg                                                                            | s6g                                                                                               | 2.5-4.5g                                        | 231-<br>479mg | 7-91g                                     | ×50                 | 2400mg           | - 100                                   |
| Duiry                               | \$39                                                                     | <230mg                                                                            | Og<br>(st2g<br>for Total<br>Sogars)                                                               | 3.5-6g                                          | 231-<br>479mg | 1-Ilg<br>(13-23g<br>for Total<br>Sugars)  | 3650                | ≥480mg           | action<br>action<br>for for<br>Solution |
| Non-Dairy<br>Alternatives           | 120                                                                      | ±230mg                                                                            | \$69                                                                                              | a2.5g                                           | 231-<br>479mg | 7-8ig                                     | 52.5g               | SHRONING         | atte                                    |
| Beverages                           | 0g                                                                       | Omg                                                                               | Óg                                                                                                | Og                                              | 3-140mg       | 1-llg                                     | alg                 | alding           | a30)                                    |
| Mixed Dishes                        | ¢50                                                                      | ±480mg                                                                            | 469                                                                                               | 3.5-6g                                          | 481-<br>599mg | 7-Ng                                      | a6.5g               | a600mg           | -10                                     |
| Processed<br>and Packaged<br>Snacks | None                                                                     |                                                                                   | If a grain is the first ingredient, it<br>must be a whole grain AND meet<br>following thresholds: |                                                 | 2150          | aliting                                   | -270                |                  |                                         |
|                                     |                                                                          |                                                                                   | 0-29                                                                                              | 0-140mg                                         | 0-69          |                                           |                     |                  |                                         |
| Desserts                            |                                                                          | None                                                                              |                                                                                                   |                                                 | None          |                                           | All dessets are red |                  |                                         |
| Condiments and<br>Cooking Staples   | Unranko                                                                  | 1. Examples                                                                       | include sal                                                                                       | ad dressing, sa                                 | uces (except  | tomato sau                                | ce), jeity, syrup   | , olis, flour, : | sugars                                  |
| Miscellaneous<br>Products           |                                                                          | Not ranked. Examples include baby food, nutritional supplements, protein powders. |                                                                                                   |                                                 |               |                                           |                     |                  |                                         |

Healthy Eating Research Nutrition Guidelines for the Charitable Food System

Healthy Eating Research



- Panel of nutrition experts and food bank staff
- Focused on what is practical for food banks and pantries

More info at <u>healthyeatingresearch.org</u>

# \*\* Important Notes \*\*

- SWAP aligns 100% with the HER nutrition guidelines.
- SWAP is a <u>suite of tools</u> and resources to implement the HER guidelines in food banks and food pantries.
- SWAP can help put the HER guidelines into action.







#### **Tools** available:



#### Food Bank & Pantry Guide to SWAP

Revised: 2020

| Table of Contents                                           |   |
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#### FOOD BANK FOODSHARE

Institute for Hunger Research & Solutions

This project was supported by Healthy Eating Research, a national program of the Robert Wood Johnson Foundation.



#### Supporting Wellness at Pantries (SWAP)<sup>™</sup>

#### FCODSHARE

#### Please see Instruction tab below for a step-by-step guide for using this tool.

Rank foods using SWAP<sup>™</sup> by entering the name, food group and nutrition information from the food label. The system will automatically rank the food as green, yellow or red.

| Food Name                       | Food Group                      | Saturated Fat (g) | Sodium (mg) | Sugar (g) | Rank   |
|---------------------------------|---------------------------------|-------------------|-------------|-----------|--------|
| ABC Creamy Peanut Butter        | Protein                         | 2.5               | 140         | 3         | Yellow |
| Solid White Tuna (Bumblebees)   | Protein                         | 0                 | 140         | 0         | Green  |
| Fruit, mixed in light syrup     | Fruits and Veges - Added Sugars | 0                 | 15          | 11        | Yellow |
| Spaghetti Sauce- Ragu mushroom  | Fruits and Veges - Added Sugars | 0                 | 470         | 10        | Yellow |
| Chunky Beef Stew (Castleberg's) | Mixed Dishes / Combo Meals      | 6                 | 970         | 4         | Red    |
| Dairy pure 2% reduced fat milk  | Dairy - Total Sugars            | 3                 | 130         | 12        | Green  |
| Ground coffee                   | Beverages                       | 0                 | 0           | 0         | Green  |
| Rice- Gulf Pacific Brown Rice   | Grains: Whole Grain             | 0                 | 10          | 0         | Green  |
| Yogurt                          | Dairy - Total Sugars            | 0                 | 55          | 16        | Yellow |
|                                 |                                 |                   |             |           |        |
|                                 |                                 |                   |             |           |        |

| Ļ               | Jsing the SWAP System to rank | foods      | 5          |   |  |  |  |
|-----------------|-------------------------------|------------|------------|---|--|--|--|
| Revised in 2020 |                               |            |            |   |  |  |  |
| FOOD            | FOOD GROUP                    | FOOD GROUP |            | - |  |  |  |
| AGAVE           | CONDIMENTS                    |            | NOT RANKED |   |  |  |  |
| ALFREDO SAUCE   | CONDIMENTS                    |            | NOT RANKED |   |  |  |  |
| ALMOND BUTTER   | PROTEIN                       |            |            |   |  |  |  |
| ALMOND MILK     | NON-DAIRY ALTERNATIVE         |            |            |   |  |  |  |
| ALMONDS         | PROTEIN                       |            | . C. 1     |   |  |  |  |
| ANCHOVY         | PROTEIN                       |            |            |   |  |  |  |
| ANGEL FOOD CAKE | DESSERTS                      |            | RED        |   |  |  |  |
| APPLE CRISP     | DESSERTS                      |            | RED        |   |  |  |  |
| APPLES          | FRUITS                        |            |            |   |  |  |  |
| APPLESAUCE      | FRUITS                        |            |            |   |  |  |  |
| APRICOTS        | FRUITS                        |            |            |   |  |  |  |

#### Pantry Shelf Tags and Posters





#### How the Institute at CT Foodshare can support you:

- Tools to facilitate conversations with stakeholders
- Small group calls to share strategies







## **Role of Volunteers - Who are we serving?**

- Training and orientation
- Designate a greeter
- Shifting power
  - Guests as volunteers
- Trauma-informed
- Reinforce your values & mission:
  - Huddles before distributions







#### **Volunteer Application**

The Mount Kisco Interfaith Food Pantry (MKIFP) does not discriminate against any applicant, employee, or volunteer regarding any term, condition, or privilege of employment or volunteer engagement on the basis of actual or perceived race, religion, color, sex, sexual orientation, age, national origin, ancestry, citizenship, veteran, or disability status, or any other classification protected by federal, state or local law or ordinance.

MKIFP does not deny service to any client (defined as a resident of Mount Kisco or one of its surrounding towns, or any northern Westchester town not served by their own weekly pantry) on the basis of actual or perceived race, religion, color, sex, sexual orientation, age, national origin, ancestry, citizenship, veteran, or disability status, or any other classification protected by federal, state or local law or ordinance.



#### **Continuum of Referrals and Connection**

No Info

#### Passive

#### Warm

Wrap-Around Services

There is <u>no</u> <u>information</u> about community resources available to neighbors at the pantry. The focus is on providing food. The pantry provides <u>passive referrals</u>. For example, there is a bulletin board or table for brochures of community resources; minimal engagement between staff/volunteers with neighbors; limited connection to community organizations. Pantry gathers information about community resources and staff/volunteers provide <u>warm referrals and</u> <u>connections</u> to multiple agencies with 1-2 follow ups to see if the referral was successful. The pantry may host community agencies on-site to help enroll neighbors in community programs.

The pantry has trained staff/volunteers that are knowledgeable about community programs and provides wrap-around services to build stability and economic mobility. Trained staff meet with guests to identify goals and areas for connections. The pantry hosts on-site classes or workshops. Computers are available for neighbors to search for needed community resources.



#### Community Food Hubs

#### **Community Partnerships** & Wraparound Services

- Healthy cooking classes
- Health care navigation
- Financial assistance
- Advocacy
- Housing navigation
- Free tax preparation
- Goal setting & coaching
- Behavioral health
- Job search, resumes
- Fitness classes
- Continuing education





# Advocate for systems change

- •Create time and space to connect
- Invite those with lived experience to share
- •Advisory Groups
- Identify common challenges
- •Raise collective voices
- •Empower community advocates
- Increase awareness of structural inequities
- •Calls to Action

# How will you reinvent the way you tackle hunger?

- Don't get intimidated, just get started
- Take one step
- Big goals require big changes
- If not now, when?
- If not you, who?



# Thank you!!

Visit Institute's website: www.foodshare.org/Institute



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